

PRESS KIT



Germany, September 2023



Fact sheet

We think globally and act locally. Our decisions are based on 30-plus years of sound property experience and profound knowledge of the markets we operate in.

Who are we?

Goodman is an integrated commercial and industrial property group that owns, develops and manages real estate, including warehouses, large scale logistics facilities, business spaces and data centres globally.

Goodman also offers a range of investment property funds, giving investors access to our specialist fund management services and commercial and industrial property assets.

Goodman's success is founded on the quality and integrity of our people and the long-term relationships we build with our stakeholders (customers, architects, general contractors, local authorities, government services...) plus an unrivalled knowledge of the industrial property markets in which we operate.

Investment management in Continental Europe

Goodman offers two distinct investment management platforms in Continental Europe that invest in high-quality logistics properties.

- + Goodman European Partnership (GEP) with a €4.0 billion portfolio of 87 logistics assets across six countries.
- + KWASA Goodman Germany (KGG) with a €874 million portfolio of 11 logistics assets in Germany.

Sustainability vision

At Goodman, we are committed to reducing, by 2030, our absolute (scope 1 and 2) emissions by 70 percent and our relative (scope 3) emissions by 55 percent from a 2019 base year. This means we're the first major logistics real estate developer to establish a science-based externally-validated climate strategy that will bring our emissions within a 1.5°C trajectory.

Read more about [GreenSpace+](#) →



€49.5BN

total assets under management

432

properties under management

23.7M SQM

business space under management

1,700+

customers globally

Global figures as at 30/06/2023

Goodman in Germany

Goodman began its operations in Germany over 15 years ago and has since experienced rapid portfolio growth. Goodman currently manages around 60 assets (approximately more than 2 million sqm) in key regions, mainly for customers in transport and logistics, e-commerce, automotive, and retail. Additionally, the company has access to land banks for new developments in all major core markets.



Strategy

Goodman Germany focuses on high-quality properties in key locations close to large urban populations, such as Hamburg, Frankfurt, Köln and Munich, and critical infrastructures such as major arterial roads, ports, airports and distribution hubs.

From concept to delivery, we have an in-house capability to deliver on all aspects of the development process. This strategy ensures “ownership” by the Goodman team to deliver on time and to specification.

We are a market leader offering customers the best value for money and taking a partnership approach to property development and management. This partnership philosophy has enabled Goodman to develop long-term relationships and win repeat business from various customers in Germany, such as Airbus, Amazon, BMW, Daimler, DB Schenker, DHL, Kuehne & Nagel and Zalando.

Expertise

Our expert teams have successfully designed, built and managed tailored property solutions for our customers across various industries, including logistics, automotive, e-retail and retail. We actively leverage our industrial sector expertise, proven experience and global operating platform to provide tailored property solutions to suit specific business requirements.

Operations

Our team in Germany consists of approximately 55 experts dedicated to managing operations from our offices in Hamburg, Düsseldorf and Munich.

Management



Christof Prange

Managing Director at Goodman Germany

“With a strong focus on quality and sustainability, Goodman Germany is committed to offering a long-term service for our customers, local authorities and all other relevant stakeholders.”

As Managing Director, Christof Prange is responsible for business development and the company’s strategic orientation in Germany. He joined Goodman in 2011. As Head of Business Development Manager, Christof built up the Goodman office for Northern Germany in Hamburg starting in 2012.



Markus Meyer

Head of Sales North at Goodman Germany

“Our focus on high-quality logistics close to urban areas, combined with a strong emphasis on long-term customer relationships, sustainability and innovation, sets Goodman apart from our competitors in Germany.”

Markus Meyer has been Sales Manager North at Goodman since August 2015. Among other things, he is responsible for business development and sales activities in Northern Germany. He joined Goodman in August 2010 as a Technical Development Manager, supervising projects throughout (the north part of) Germany.

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Goodman Group is an integrated property group with operations throughout Australia, New Zealand, Asia, Europe, the United Kingdom, and the Americas. Goodman Group, comprised of the stapled entities Goodman Limited, Goodman Industrial Trust and Goodman Logistics (HK) Limited, is the largest industrial property group listed on the Australian Securities Exchange (ASX: GMG) and one of the largest listed specialist investment managers of industrial property and business space globally.

Goodman's specialist global industrial property expertise, integrated own+develop+manage customer service offering and significant investment management platform, delivers essential infrastructure for the digital economy. Goodman helps create sustainable and innovative property solutions that meet the individual requirements of its customers, while seeking to deliver long-term returns for investors. For more information visit: www.goodman.com

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